



CORPORATE PROFILE





SYNOPSIS

MAISON Consulting & Solutions is a member company of the **MARSONS USA Corporation Group** established in 1987, a synonym to a seasoned group of experts working on modern business utensils such as Enterprise Resource Planning (ERP), Customer Relationship Management (CRM) and Security.

With a strong team of professionals having vast experience in the fields of information systems locally and abroad, we are set to give consultancy and implement mission critical information projects for local organizations. We are market leaders in Microsoft Business Solutions implementations and have the most successful number of implementations in Pakistan.

Over the years we have developed our reputation as an On-Time and In-Budget Goal Achievers. With our contacts in the local as well as global market we provide consultancy and project development for Complex Enterprise-wide projects.

In-House training is an important aspect for developing skills onto new technologies, thus adding up to our technological competence in a highly competitive market.

With different offices for northern and southern Pakistan we support you nationwide.

135 Professionals on board and still growing, from experienced functional consultants to developers experts in **Dexterity™**, we complete a promising profile to partner with you.

Why MAISON?

- 2010 Inner Circle Member for Microsoft Dynamics and also 2010 & 2011 Microsoft Dynamics Reseller of the Year Finalist for Middle East and Africa that prove our commitment, dedication, excellence and superiority using Microsoft Product and Services.
- Microsoft President Club Award 2008, 2009, 2010 & 2011 for Fourth consecutive years
- Only Company awarded Gold Certified Partners in Pakistan with the competency of MS Dynamics

The first company from East Mediterranean region to get its video case study published. (Al Abdul Karim Holding Company, Al-Khobar - Saudi Arabia)

<http://www.m-consultants.com/web/compssakh.html>

- Pakistan's first company whose 13 case studies are published on the Microsoft website. Following links are given below:
(Available to view at the following web address)

<http://www.microsoft.com/en-us/dynamics/customer-stories-retail-detail.aspx?casestudyid=4000007600>

http://www.microsoft.com/casestudies/Case_Study_Detail.aspx?casestudyid=4000004824

http://www.microsoft.com/casestudies/Case_Study_Detail.aspx?casestudyid=4000004858

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Maison Online

Website: www.m-consultants.com
Email: info@m-consultants.com



Why Maison to be continue

- We are the only company with maximum certified professionals
- The only company in Pakistan, who has done both:
 - Discrete Manufacturing
 - Process Manufacturing
- Providing wide range of Value Added Services
 - Technical Consultancy
(Hardware & Connectivity Planning)
 - Free Support
(Within warranty period of 6 months)
 - Dedicated Account Manager
 - Hours of Operations for the Support Help Desk
 - Problem Reporting Process
 - Problem Escalation Process

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MAKING OF THE COMPANY

Maison Consulting & Solutions is a company that was founded by professionals, who felt the need of an organization that was truly focused on providing services, in the word's "true meaning". We are one of the exclusive companies in Pakistan, where all employees enjoy a share of the company, and are considered the most respected assets.



Mission Statement

We desired to have a mission statement, which should be small, simple, and clear, while providing a guideline for us all. We came up with the following:

“Enabling customers to achieve their optimum potential by delivering business driven software solutions through our nurtured assets, our people”

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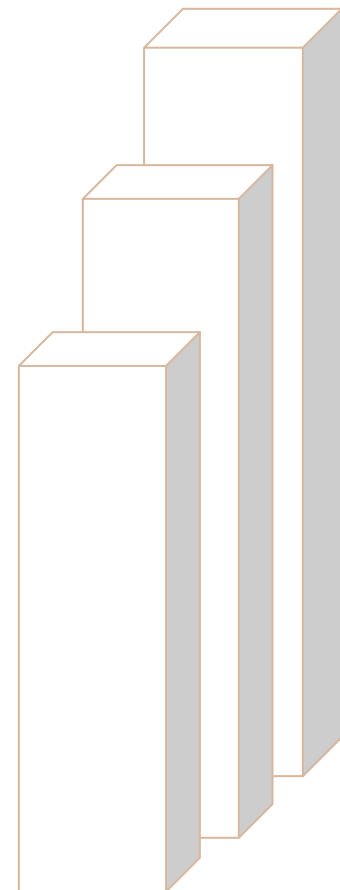
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PARTICULARS

NAME OF THE COMPANY	MAISON Consulting & Solutions
PARENT COMPANY	MARSONS USA Corporation
YEARS OF INCORPORATION	1987
CERTIFIED PARTNER	Microsoft Certified Gold Partners
ADDRESS	<p>SOUTH OFFICE MAISON Consulting & Solutions 505, Business Avenue, Shahrah-e-Faisal, Karachi – 75350, Pakistan Voice: +92 (21) 452 0370 Fax: +92 (21) 452 1774</p> <p>NORTH OFFICE MAISON Consulting & Solutions 9-B/1, Johar Town, Lahore, Pakistan Voice: +92 (42) 520 3489 +92 (42) 520 3490 Fax: +92 (42) 520 3485</p> <p>RIYADH OFFICE Prince Mosaid Street, Sulaimaniyah, Riyadh, Central Region, Saudi Arabia - 11584 Voice: +966(01)4790484 Fax +966(01)4782176</p> <p>DAMMAM OFFICE Khashoggi Building, 9th Floor, Dhahran Street, P.O.Box 4, Al-Khobar, Saudi Arabia. P.O.Box 431411 Saudi Arabia Voice +966 3889 2085 Fax +966 3889 2086</p>



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Zip code: 31411

Voice : +966 3 8892085

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YANBU OFFICE

Yanbu , Al-Bahr

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CONSULTING SERVICES

Maison Consulting & Solutions offers a full range of professional consulting services designed to ensure a timely, seamless, and successful implementation of your new business management solution.

We firmly believe that well-trained professionals contribute towards superior results. You will find high-quality result oriented people at all levels of Microsoft Business Solutions Consulting.

Maison Consulting & Solutions is the company of ambitious, experienced, tenacious and technically skilled people:

- Equipped with all the tools you can use to overcome any critical weakness your IT network may have
- Like a quick reference guide for you, to solve your IT related dilemmas
- Considering your priorities, as theirs

We are the only Gold Certified Partner with Microsoft® in competency to Microsoft Dynamics® in Pakistan, and successful implementers of:

- Microsoft Dynamics GP (formerly Microsoft Great Plains)
- Microsoft Dynamics AX (formerly Microsoft Axapta)
- Microsoft Dynamics NAV (formerly Microsoft Navision)
- Microsoft Dynamics CRM (formerly Microsoft CRM)
- Microsoft Dynamics RMS (Retail Management System)
- Microsoft Dynamics SL (formerly Microsoft Solomon)

Our range of professional services includes:

1. ERP Implementation
2. CRM Implementation
3. Business Process Re-Engineering (BPR)
4. Business Continuity Planning / Disaster Recovery
5. RFP Development
6. Multimedia Services
7. Complete Network Infrastructure

Range of Services

ERP Implementation

What actually is ERP?

- ERP is a software infrastructure which addresses / holds all your business processes / functions of an Entity together such as Financials, Sales, Purchase, Inventory, Production, Support, Human Resource, and Payroll etc.
- ERP applications include a company's reach beyond its walls — to its suppliers, customers, and partners.
- ERP applications are the best way to accelerate your business to 100%.

What We Offer?

We offer, Microsoft Dynamics® Products, with the exceptional functionality, competitive prices, timely implementation, hardware & connectivity planning, training and support.

Microsoft Dynamics® enjoys a large number of implementations across the globe, with number of customers for Customer Relationship Management, Financial Management, Human Resource Management, Manufacturing (both Discrete & Process-based manufacturing), Project Management, and Supply Chain Management etc.

We also have customers who have actually migrated from known solutions like SAP, JD Edwards, Oracle and People Soft etc., to Microsoft Dynamics GP.

In Addition, **Maison Consulting & Solutions** proudly informs that we are the first ones to successfully implement, Microsoft Dynamics GP in the manufacturing concerns within Pakistan. Having a channel of offices in North and South of Pakistan, we support you nationwide.

Microsoft Dynamics® include applications and services for retailers, manufacturers, wholesale distributors, and service companies, doing business domestically or in multiple countries.

Microsoft Dynamics® is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence and help your people be more productive.

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Range of Services

ERP Implementation Continues...

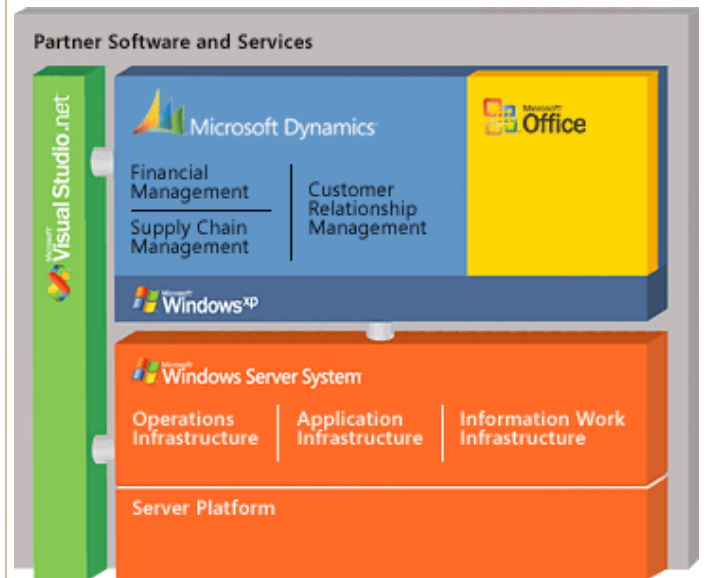
What Areas does Microsoft Dynamics® Cover?

Microsoft Dynamics® cover a broad range of areas, such as:

Analytics	<i>Manage budgets, create and consolidate reports, and look for trends and relationships in any part of your business.</i>
Customer Relationship Management	<i>Manage customer groups, create and launch marketing campaigns, track customer activity, and organize sales and after-sales.</i>
Distribution	<i>Track inventory, order, and purchasing management; sales forecasting; e-commerce; and warehouse management.</i>
E-Commerce	<i>Let customers and suppliers do business with you anytime through Web sites or by connecting their system directly to yours.</i>
Field Service Management	<i>Set up and manage service contracts, enter and track service calls, view schedules, and optimize workloads across resources.</i>
Financial Management	<i>Control your general ledger, payables, receivables, inventory, sales process, purchasing, fixed assets, and cash flow. Perform reconciliation and collections.</i>
HR Management	<i>Manage your human resources from mapping, recruitment, and employee registration, to skills development and processing of payroll and benefits.</i>
Manufacturing	<i>Coordinate your entire manufacturing process from product configuration and supply and capacity requirements planning, to scheduling and shop floor.</i>
Portals	<i>Deliver access to the data, applications, and services your employees, customers, and business partners need via a Web browser, and see them work more efficiently with you.</i>
Project Management & Accounting	<i>Manage your resources, forecast your costs and budgets, track time and expenses, and organize contracts and billing.</i>
Retail Management	<i>Run retail operations from point-of-sale to delivery. Increase customer flow, speed up lines and tasks, control inventory, and automate purchasing.</i>
Supply Chain Management	<i>Organize single or multiple site warehouses; handle order promising, demand planning, and online collaboration with suppliers.</i>

What makes Microsoft Dynamics® unique?

Microsoft Dynamics® bring together information from every corner of your company and let you analyze it to make more profitable decisions. As part of the Microsoft family of offerings, these solutions are ready to work with widely-used productivity applications, like Microsoft Office®, and top technologies like Microsoft Windows Server System® and Microsoft .NET. Data entered in one place is shared across your company-speeding operations, reducing errors, and putting accurate information at the fingertips of those who need it. But "connected" doesn't stop there. Processes can be securely extended to your entire business community, helping you maximize efficiency.



Most importantly, these solutions are delivered by a global network of partners who provide local, personalized service from planning and implementation, to customization, and to ongoing support and education.

That means you get world-class business solutions, from **Maison Consulting & Solutions**, who truly understands the local environment, and provide exactly what you need as business conditions change and your business grows.

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Range of Services

CRM Implementation

Redefine Customer Relationship with Microsoft Dynamics® CRM

Empower every employee to boost sales, satisfaction, and service with automated CRM that's easy to use, customize, and maintain.

Your customers and you share the same goal: You want your business to deliver value by satisfying critical needs efficiently. Customer relationship management (CRM) tools from Microsoft Dynamics (formerly Microsoft Business Solutions) enable your company to be that kind of business. Use familiar software solutions to help empower your employees to function at optimal productivity levels, to deliver high-quality services and responsive communications, and to obtain better results from your sales and service business. Microsoft Dynamics business software offers a wide spectrum of feature-rich, affordable CRM solutions to help you meet your specific needs.

Transform your business for consistent results

Microsoft Dynamics® solutions can help extend the skills, processes, and tools you already own and use, and enable you to derive more value from existing investments. You can automate many routine and frequently occurring tasks, help reduce rekeying data and other busywork, and concentrate on making a difference for the business. Work the way you prefer to run your business - but with measurably increased results and tangible improvements across your processes and key relationships.



- The CRM solutions and capabilities within Microsoft Dynamics connect closely to other Microsoft technologies that you may already use. This brings together data, helping your sales people to answer customer questions without making the customer wait. Marketing planners can review the true results of marketing campaigns, from customer inquiries to sales and services delivered. Managers can use business data to assess the value of customer relationships for your organization and make them more productive.

- When your employees use the CRM functionalities of Microsoft Dynamics, they can work within familiar software environment, using tools they're comfortable with. This helps reduce distractions of having to learn and work with disparate software tools. In the design process, Microsoft conducts extensive research with many thousands of customers. So the technology can do what people want it to do, in the way they want to see it. For example, you can access customer and business information and manage customer communications through your e-mail program. Or you can analyze data and create reports in your spreadsheet application.
- Your customers, as well as your employees, will appreciate that Microsoft solutions for CRM help make it possible to keep processes consistent and fast moving, and accountability high. Standardize customer relationship management along with communications, and satisfy expectations consistently. Make it easy, not just to find information, but to do something with it no matter what your role is-service associate or business executive.

Act on opportunities, and keep customers satisfied

Your sales, marketing, and service employees understand that they are tasked with realizing your ambitions. Every time they plan a marketing activity, engage with a customer, close a sale, or contact a prospect, they can either accomplish or miss the business goals. Microsoft solutions for CRM, such as Microsoft Dynamics CRM 3.0, help you enable your employees to be productive and successful-consistently and predictably.

- Sales people are always under pressure to make numbers and produce results. With Microsoft CRM and field-service solutions, you can provide your sales team with the intelligence they need to deliver. They can identify more potential opportunities, understand better what course of action to take, and convert more leads into satisfied customers. Streamlined communications and well-documented, consistent sales processes help keep everybody moving.

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Range of Services

CRM Implementation Continues...

- You need your marketing group to proceed strategically as it uncovers and capitalizes on new opportunities. Microsoft Dynamics solutions can help give your marketing team the streamlined, automated tools to: Target the most promising market segments, bring your products and services to your audiences, convert possible leads into customers, and measure the results of all activities to drive even better results.
- Every time any of your customer-facing employees interacts with a customer or delivers a service, your business has an opportunity to strengthen customer loyalty, initiate up-sells and cross-sells, and build brand value. Microsoft Dynamics can help your services become profitable with effective communications, fast issue resolution, and efficient scheduling and dispatching of service delivery resources.

Microsoft Dynamics® products and services for CRM

Microsoft Dynamics® solutions are typically implemented for you by a Microsoft partner with the right industry and technical expertise. Implementations are painless and fast, enabling your business to continue without interruption. Your in-house technologists or Microsoft partner can customize the solutions and help to ensure they suit your requirements. Because the solutions require little continuous maintenance and have a low-adoption threshold with users, you can enable your IT staff to focus more on business critical issues rather than on running technology.

Whether you run a small, growing business or a large organization with a high number of customers and large sales and marketing teams-you can use Microsoft Dynamics to help you manage relationships even better. Consider and choose from a variety of products.

Multimedia Services

A digital identity is your representative where you are not personally present to make your case, or sell your product. It needs to be effective, precise and perfect in all aspects. Whether it's a web site, an animated intro, a detailed presentation, or Multimedia Catalog we have the experience, the ideas, and the attention-to-detail, to create the most effective digital identity for your brand or company. We offer a unique blend of creative and technical resources that have the experience of completing more than 20 projects, including many for Fortune 50 companies.

Maison Consulting & Solutions is a Pakistan based professional Business solutions & multimedia company, having offices nationwide. Our award-winning designs are complimented by our ability to deliver cutting-edge multimedia which exceeds client expectations. Our Creative Works Department creates a range of media including website designs and Multimedia Catalogs. No matter what your budget is, we can design, produce and deliver a multimedia solution to help your business succeed.

We create everything from the simple business card to the high-tech interactive CD & DVD. Whether you are looking for a stunning sales CD, quality 3D designs or an interactive CD/DVD solution, we have the experience to deliver quality multimedia at an affordable price.

Our Consultants Equipped with creative minds, fast fingertips, and the latest technology, we take great pride in our diverse and exciting designs. From simple to advanced designs, we provide you with amazing services at very affordable prices. Take a look at our Designs and learn more about our services and see what sets us apart.



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Range of Services

Complete Network Infrastructure

We aim to provide a complete turn-key solution from visualization to implementation, of an organization's network. To share in the common goal of enhancing our client's business productivity, by being proactive in formalizing their networking strategy.

Our proposed solutions go hand in hand with the goals and ambitions of an organization. And are therefore tailored to the unique requirements of our client in a manner which is most beneficial for them. Given the need for information to be highly available and secure, and to provide a comprehensive networking solution. We offer the following services:

Complete Network Infrastructure

- Structured Cabling for high speed copper/fiber connectivity
- LAN design and implementation for efficient and safe information sharing within an organization
- Selecting and integrating the best WAN technology for an organization to achieve remote branches and internet connectivity
- Wireless solutions
- VOIP solutions

Security Solutions

- End to End VPN using industry standard encryption technologies
- Firewall/IPS/IDS implementation
- User identification/privilege levels
- Secure Remote Access for users on the go

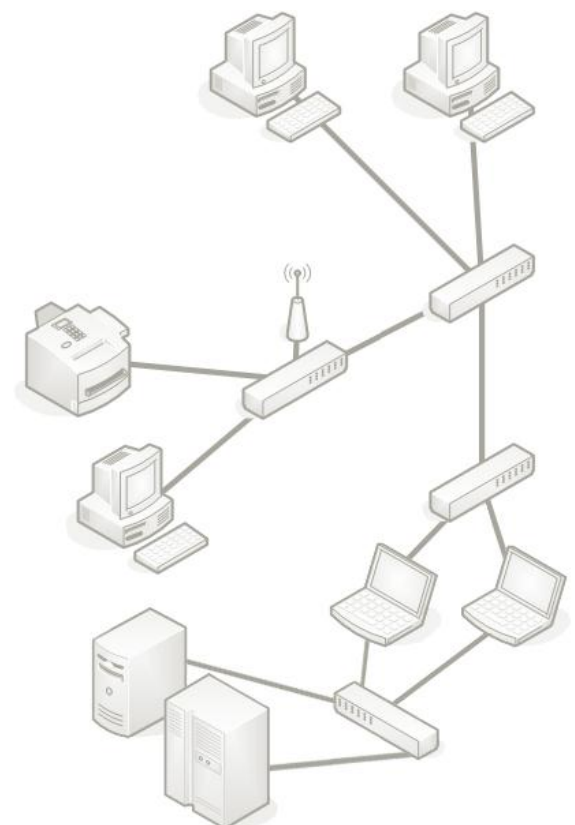
Systems

- Proxy setup
- Email Exchange
- Windows Servers

Methodology

To ensure client satisfaction and timely project completion we follow a rigorous, disciplined approach. A project cycle will include any or all of the following steps:

- Needs and requirements capture
- Timeline and projected life cycle costs
- Detailed design, implementation and testing
- Post deployment operation and maintenance
- Documented project handoff and training of client employees



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OFFSHORE SERVICES

ERP Services

- Implementation of Microsoft Dynamics Products
- Support to Microsoft Dynamics Products
- Customization and add-on applications for Microsoft Dynamics Products

Application Development

- SQL Server
- .Net Framework
- Visual Basic
- C#
- JAVA
- ASP.Net
- PHP

Multimedia Development

- 3-D Modeling and Animation Design
- Interactive Development
(Corporate Interactive & Self run Presentations, Computer Based Training)
- Animated *(Flash)*, Dynamic and HTML Web sites
- Print Media
(Product Catalogues, Books, Prospectuses, Brochures, Corporate Identity, Stationary, Logo Design)
- DVD Authoring

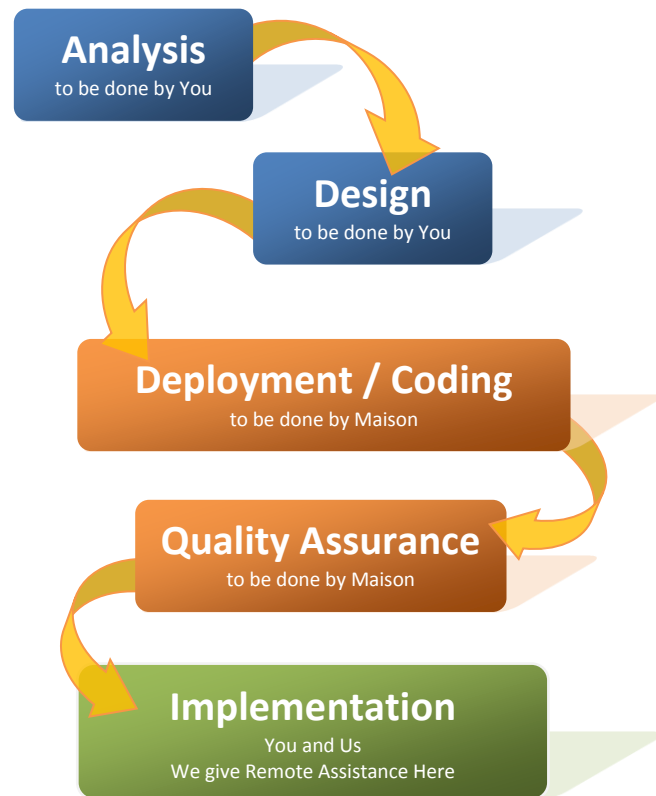
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- Firewall/IPS/IDS implementation
- Secure Remote Access for users on the go
- Proxy setup
- Email Exchange
- Windows Servers

Offshore Methodology

We are simple people where delivery is of key importance to us, we claim our strength to have a talent pool of good programmers who would write a code for you based on your design.

We follow a simple methodology:



LEGEND

- ON-SHORE
- OFF-SHORE
- BOTH ON/OFF-SHORE

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CLIENTELE

Following is the list of our valued customers:
(In alphabetical order)

Acwa Power International
 Afeef Group
 Al-Feroz Pvt Limited (Dolman Group)
 AKTE
 Al Moammar Information Systems
 Al Moammar Information Systems (CRM)
 AL Rehman International
 Al-Raqtan
 Alyaf Industrial Company
 Arkan Steel
 Aman Foundation (Karachi)
 Arabian United Float Glass
 Asghar Ali
 Al Abdul Karim Holding
 Al Hussain AlFaliq Ready Mix
 Al Sorayai
 Ashfaq Associates & Companies
(Kohinoor Looms Limited)
Aziz European Pipes Factory (KSA)
Aziz Industries
Bank Alfalah
 Baluchistan Glass Limited
(Karachi, Lahore, Hub Chakwal, and Skeikhupura)
 Barclay's Bank
 Borjan (Pvt.) Ltd
 Big Bird Poultry Breeders (Pvt.) Ltd
 Bolan mining Enterprise
 Burj Bank Ltd
 Candy for Trading and Industry Company
 Citizens Foundation
 Ciba Enterprises (Pvt.) Ltd
 Coffee Culture
 Creative Solutions
 Cake House
 Dewan Stores Private Limited
 Digital Axes
 Dot Care
 Dr. Cafe (YR Trading)
 Earthquake Reconstruction and Rehabilitation Authority

International School of Islamabad
(Funded by US Department)
 Irfan Enterprises
 Itsalat Phone Company (i-2)
 Jenan Real Estate Company
 K&N Poultry Farms
 Kabot International
 Kansai Paint (Pvt.) Limited
 KASB Bank
 Kassim Textiles Private Limited
 Kohat Cement Company Limited
 Latif Group of Companies
 Lucky Impex Private Limited
 Maaz Textiles Private Limited
 Macto Rice Processing (Pvt.) Limited
 Machiyara Group of Companies
 Mannan Shahid Forgings Limited
 MARSONS USA Corporation
 Mazaya Aluminium Workshop
 Mazyood Giga DHA Lahore Emerald Limited
 Micro Inovative Technology
 Najm Al-Jazeera (Al Arab Power Group)
 Naqshbandi Group of Industries
 Nassaq Enterprise
 Nassaq Chemical
 Naizak Global Engineering
 Nexlinx
 Northern Alliance Pakistan (Pvt.) Limited
 Olympia Group of Industries
 Pan Gulf Holding
 Pan Gulf Welding Solution
 Pan Gulf Welding Group
 Pan Gulf Piping Systems
 Pan Gulf Industrial
 Pan Gulf Steel
 Pan Gulf Food
 Paramount Publishing Enterprise
 Pepsi Cola
(Naubahar Bottlers Company, Gujranwala)
 Qaiser Brothers

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Ecopack Limited
Electro World
Etisalat Afghanistan
Electro Polymers (Pvt.) Limited
Fashion Knit Industries
Fatani Impex
Fazleesons (Pvt) Ltd
Far Eastern Impex
Fortress Products LLC (USA)
Future Ceramic Co
Gharibwal Cement Ltd.
Giga Group
Golden Gas Private Limited
Gulf Mammal
Gum Corporation
Hardees
Habib Bank Limited
Hanif Rajput
Hilbro Surgical Instruments
Ijaz Enterprises
Impact Design Studio
Infotech Private Limited
Innovative Housing Finance Limited
Intech Process Automation Private Limited
LMK Resources Pakistan (Pvt.) Ltd

Rafiq Engineering Industries (Pvt.) Limited
(Royal Fan)
Ravi Autos Private Limited
Ravi Motorcycles (Pvt.) Ltd
Roshan Packages (Pvt.) Limited
Roshan Telecom
Redco Almanca Construction(Qatar)
Relacom Pakistan
S Abdullah
Samin Textiles Private Limited
Shafi Pvt Ltd
Sitara Group
Soorty Enterprises Private Limited
Specialities Group of Holding
Super Asia Muhammad Din Sons Ltd
SK SCADO Engineering
Sumou Holding
Transworld Associates (Pvt.) Limited
Telecom Development Company Afganistan Ltd
Tyresales corporation
US Apparel & Textiles Private Limited
Usman Limited
Urban Development Unit Government of Punjab
Vellani & Vellani
Vipatex
Young Food
Zaffar Brothers Private Limited
(Success Air Conditioners)
Zorlu Enerji Pakistan Limited

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PARTNERS



Microsoft Partner

Gold Customer Relationship Management

Gold Enterprise Resource Planning

Silver Midmarket Solution Provider

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