



Naubahar Bottling Company (Pvt.) Limited

Overview

Country or Region: Pakistan

Industry: Manufacturing

Company Profile:

Naubahar Bottling Company (Pvt.) Limited is a leading manufacturer and distributor of Beverage.

Scenario:

The whole processes were handled through papers and using few Oracle modules. When the company began a rapid growth, leadership realized the old system would not accommodate their operations. Naubahar needed a system that provided accurate, real-time information and would handle their needs.

Software Used:

Microsoft Business Solutions- Great Plains

Financial Series

Supply Chain

Manufacturing

Payroll

Human Resource Management

Business Portal

Microsoft SQL Server 2000

Microsoft Windows 2003 Server

“Working with Maison on the Microsoft Great Plains conversion was much easier than I had anticipated. In just a few quick training sessions, I felt like I had been using Microsoft Great Plains forever”.

IT Manager, Naubahar

Naubahar Bottling Company (Pvt.) Limited was established in 1981 to produce and market Beverages of International Standards. The company is involved in the business of syrup preparation, filling, packaging and selling of PepsiCo carbonated soft drinks for the Gujranwala franchise in Pakistan, as more precisely defined in Exclusive Bottling Agreements renewed from time to time. The main objective of the company is to achieve excellence in the Beverage Industry through production and distribution of quality products. The company manufactures its products according to Pepsi Cola International (PCI) Quality Standards and requirements. At present, the company has five production lines having more than 300 spouts with an average capacity of producing more than 100,000 cases daily on three-shift basis. Naubahar Bottling Company has employed over 400 skilled and semi skilled. The company sells its product under Seven brand names, PEPSI COLA, MIRINDA ORANGE, TEEM, LEMON LIME, 7UP, Mountain Dew, 7UP Diet, Pepsi Diet

Situation:

Naubahar Bottling is involved in the business of syrup preparation, filling, packaging and selling of PepsiCo carbonated soft drinks for the Gujranwala franchise in Pakistan. In the previous system enormous amount of paperwork was associated with the Manufacturing process as they were handling whole manufacturing process through Spreadsheets. They were using some Oracle based modules for its sales and purchase processes but it was not giving them an integrated solution. Company also found significant shortcomings in this software, such as an inability to produce consolidated or longevity reporting. For instance, there was no ability to produce comparative reporting beyond one year, thus, the record of report would expire one year beyond the date it was created. This required all reports to have a paper backup. Naubahar had a narrow financial software package for general ledgers, debtors and creditors; customized access systems for production and ordering; and a multitude of spreadsheets of inventory management. Naubahar needed to eliminate double and even triple handling of data to

free up administration time as well as reduce business risk by replacing unsupported systems that were managing core processes at the company. It also needed real time live lobster inventory figures.

Solution

For return on investment, reliability and easy interface , Naubahar choose Microsoft Business Solution – Great Plains

Key Results:

- ✓ Improve security for Business-Critical Information
- ✓ Ease of use and management.
- ✓ Successful implementation at reasonable cost.
- ✓ Cut recurring check processing time by 25 to 30 hours per month
- ✓ Reporting made easier-and more accurate
- ✓ Enhanced security with controlled access.

Solution:

The most compatible solution for Naubahar was proposed by Maison Consulting & Solutions. The decision to go ahead with a new finance and database system using Microsoft Business Solution- Great Plains business software took place in 2005. Microsoft Great Plains offers integrated capabilities for financial management, supply chain, landed cost, human resource management and payable management.

“Our previous system was increasingly unstable, but with the new solution, we have a completely stable and secure database, which is reproducible. The added security and peace of mind that it brings will be especially important when we move to the next phase with access to the database through business portal for approved users”, Naubahar

Benefits:

As the staff and management began to use the new software, the organization found that the solution required less training, substantially reduced support costs, streamlined accounting processes, and provided improved reporting. Employees find the new financial management system easy to use and maintain. Users of Microsoft Great Plains can easily view transaction details and research accounting information. And because the software is easy to use, training time is less. With Microsoft Great Plains, training took place on site, reducing travel expenses and costs for training sessions. Because Naubahar can easily control the levels of access for employees, limiting them to the areas directly related to their jobs, the foundation has improved security. Staffs work with and view only the data that is relevant to their position.